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|-------------|-------------|----------------------------------|---------------|--------------|-----------------|--------------|-----|----------|------------|-------------------|---------------------|------|-------------------------------|-----|----|----------------|------------------|---------------|-------------|-----------------------|--------------|
|             |             | ませろう                             | =             |              |                 | 1            | - 9 | 3        | 8          | 3                 |                     | :    | 1 9                           |     |    | ]<br>]         |                  | ·             | 0           |                       |              |
| Syscode     | e           | 0344                             |               |              | Agency          | 1            | S   | trate    | ac a       | Media             | Strategic Media Ser | vice | Strategic Media Services, Inc |     |    | <u> </u>       | Version          |               |             | 1 Vs. 1               |              |
| System Name | Name        | Spectrum/South Haven, MI         |               |              | Advertiser      |              | →   | API RFS  | FS         |                   |                     |      |                               |     |    | क्ष            | Show All Lines   |               |             |                       |              |
| Market      |             | Grand Rapids                     |               |              |                 |              |     |          |            |                   |                     |      |                               |     |    | ्।<br>नि       | Total # of Weeks | ks            |             |                       | _            |
|             |             |                                  |               |              | Client Code     | le           | 4   | 124      |            |                   |                     |      |                               |     |    | Total          | tal              |               |             |                       | \$1,256.00   |
| AE          |             | Brenda Hadley                    |               | an Diese     | Product Code    | ode          | _   | 183      |            |                   |                     |      |                               |     |    | ဂ္ဂ            | Commission       |               |             |                       | \$188.40     |
| Sales (     | Coordinator | r Collin Moore                   |               |              | Est Code        |              | _   | 1163     |            |                   |                     |      |                               |     |    | N <sub>e</sub> | Net Total        |               |             |                       | \$1,067.60   |
| Office      |             | Washington                       |               |              | Product Name    | ame          | Н   |          |            |                   |                     |      |                               |     |    |                | Total Spots      |               |             |                       | 71           |
| Phone       |             | (301) 951-2620                   |               |              | Credit Status   | tus          | Н   |          |            |                   |                     |      |                               |     |    | Af             | Affiliate Split  |               | L           | 100.0                 |              |
| Status      |             | Not accepted                     |               |              |                 |              |     |          |            |                   |                     |      |                               |     |    | Sc             | Sold On          |               |             | Cost Per Spot         |              |
| Survey      |             | Cable Nielsen Live+SD Jun16      | 0,            |              | Primary Demo    | emo          | A   | dults    | Adults 35+ |                   |                     |      |                               |     |    | ଦ୍ର            | GRP              | ,             |             | GIMP                  |              |
|             |             |                                  |               |              | Makegood Policy | Policy       | D   | ppro     | val F      | Approval Required | ired                |      |                               |     |    | СРР            | ρ                | 1             |             | CPM                   |              |
| Comments:   | ents:       | 8.8 New Combined bookeneds order | der           |              |                 |              |     |          | - 1        |                   |                     |      |                               |     |    |                |                  |               |             |                       |              |
| Γ           |             |                                  |               |              |                 |              |     |          |            |                   |                     |      |                               |     |    |                |                  |               |             |                       |              |
| Line        | Net         | Program                          | Start<br>Date | Stop<br>Date | Start<br>Time   | Stop<br>Time | ≤   | 4        | 8          | _                 | П                   | S    | S                             | RTG | MP | Total<br>Spots | Unit<br>Cost     | Total<br>Cost | Spot<br>Len | Line Co               | Line Comment |
| _           | CNN         | NEW DAY<                         | 8/29/16       | 9/4/16       | 05:00           | 09:00        | ×   | ×        | ×          | ×                 | ×                   | ×    | ×                             | ,   |    | 5              | \$17.00          | \$85.00       | 30          | NCR Combined BOOKENDS | OOKENDS      |
| 2           | CNN         | CNN NEWSROOM<                    | 8/29/16       | 9/4/16       | 09:00           | 16:00        | ×   | ×        | ×          | ×                 | ×                   | ×    | ×                             | r   |    | 3              | \$12.00          | \$36.00       | 30          | NCR Combined BOOKENDS | OOKENDS      |
| ω           | CNN         | VARIOUS                          | 8/29/16       | 9/4/16       | 16:00           | 19:00        | ×   | ×        | ×          | ×                 | ×                   | ×    | ×                             | 1   |    | з              | \$18.00          | \$54.00       | 30          | NCR Combined BOOKENDS | OOKENDS      |
| 4           | CNN         | AVG. ALL WKS<                    | 8/29/16       | 9/4/16       | 19:00           | 24:00        | ×   | ×        | ×          | ×                 | ×                   | ×    | ×                             | 7   |    | 7              | \$23.00          | \$161.00      | 30          | NCR Combined BOOKENDS | OOKENDS      |
| Oī          | CNN         | VARIOUS                          | 8/29/16       | 9/4/16       | 09:00           | 19:00        |     |          |            |                   |                     | ×    | ×                             |     | ,  | 3              | \$18.00          | \$54.00       | 30          | NCR Combined BOOKENDS | OOKENDS      |
| o           | ESPN        | AVG. ALL WKS<                    | 8/29/16       | 9/4/16       | 09:00           | 16:00        | ×   | ×        | ×          | ×                 | ×                   | ×    | ×                             |     |    | 4              | \$12.00          | \$48.00       | 30          | NCR Combined BOOKENDS | OOKENDS      |
| 7           | ESPN        | AVG. ALL WKS<                    | 8/29/16       | 9/4/16       | 16:00           | 19:00        | ×   | ×        | ×          | ×                 | ×                   | ×    | ×                             |     |    | 5              | \$18.00          | \$90.00       | 30          | NCR Combined BOOKENDS | OOKENDS      |
| œ           | ESPN        | AVG. ALL WKS<                    | 8/29/16       | 9/4/16       | 19:00           | 24:00        | ×   | ×        | ×          | ×                 | ×                   | ×    | ×                             |     |    | 6              | \$23.00          | \$138.00      | 30          | NCR Combined BOOKENDS | OOKENDS      |
| 9           | ESPN        | AVG. ALL WKS<                    | 8/29/16       | 9/4/16       | 09:00           | 19:00        |     |          |            |                   |                     | ×    | ×                             |     | c  | 6              | \$18.00          | \$108.00      | 30          | NCR Combined BOOKENDS | OOKENDS      |
| 10          | FXNC        | FOX AND FRIEND<                  | 8/29/16       | 9/4/16       | 05:00           | 09:00        | ×   | ×        | ×          | ×                 | ×                   | ×    | ×                             |     | ٠  | 4              | \$17.00          | \$68.00       | 30          | NCR Combined BOOKENDS | OOKENDS      |
| =           | FXNC        | VARIOUS                          | 8/29/16       | 9/4/16       | 09:00           | 16:00        | ×   | ×        | ×          | ×                 | ×                   | ×    | ×                             | ř   | t  | 4              | \$12.00          | \$48.00       | 30          | NCR Combined BOOKENDS | OOKENDS      |
| 12          | FXNC        | VARIOUS                          | 8/29/16       | 9/4/16       | 16:00           | 19:00        | ×   | ×        | ×          | ×                 | ×                   | ×    | ×                             | 1   |    | 6              | \$18.00          | \$108.00      | 30          | NCR Combined BOOKENDS | OOKENDS      |
| 13          | FXNC        | VARIOUS                          | 8/29/16       | 9/4/16       | 19:00           | 24:00        | ×   | ×        | ×          | ×                 | ×                   | ×    | ×                             | ı   | ,  | 4              | \$23.00          | \$92.00       | 30          | NCR Combined BOOKENDS | OOKENDS      |
| 14          | FXNC        | AVG. ALL WKS<                    | 8/29/16       | 9/4/16       | 09:00           | 19:00        |     |          |            |                   |                     | ×    | ×                             |     |    | ω              | \$18.00          | \$54.00       | 30          | NCR Combined BOOKENDS | OOKENDS      |

## NCC Cable System Order

| Order#            | 62317647                         | Flight Dates    | 08/29/16 - 09/04/16           | Update Date      |   | 08/08/16      |            |
|-------------------|----------------------------------|-----------------|-------------------------------|------------------|---|---------------|------------|
| Syscode           | 0344                             | Agency          | Strategic Media Services, Inc | Version          |   | 1 Vs. 1       |            |
| System Name       | Spectrum/South Haven, MI         | Advertiser      | APIRFS                        | Show All Lines   |   |               |            |
| Market            | Grand Rapids                     |                 |                               | Total # of Weeks | s |               |            |
|                   |                                  | Client Code     | 124                           | Total            |   |               | \$1,256.00 |
| AE                | Brenda Hadley                    | Product Code    | 183                           | Commission       |   |               | \$188.40   |
| Sales Coordinator | Collin Moore                     | Est Code        | 1163                          | Net Total        |   |               | \$1,067.60 |
| Office            | Washington                       | Product Name    |                               | Total Spots      |   |               | 71         |
| Phone             | (301) 951-2620                   | Credit Status   |                               | Affiliate Split  |   | 100.0         |            |
| Status            | Not accepted                     |                 |                               | Sold On          |   | Cost Per Spot |            |
| Survey            | Cable Nielsen Live+SD Jun16      | Primary Demo    | Adults 35+                    | GRP              | 1 | GIMP -        |            |
| 3                 |                                  | Makegood Policy | Approval Required             | CPP              |   | CPM -         |            |
| Comments:         | 8.8 New Combined bookeneds order |                 |                               |                  |   |               |            |

| \$0.00 \$0.00 \$0.00  |                   | 0.00              | \$  | 00      | \$0.00 | 0           | \$0.00 |   | 00   | \$0.00 |       | \$0.00                  | \$0.00           | \$0.00        | \$0.00     | \$1,256.00  |      | AMT   |
|---|-------------------|-------------------|-----|---------|--------|-------------|--------|---|------|--------|-------|-------------------------|------------------|---------------|------------|-------------|------|-------|
| 0 0 0   | 0 0               | 0                 |     |         | 0      |             | 0      |   |      | 0      |       | 0                       | 0                | 0             | 0          | 71          | S    | SPOTS |
| Sep 2016 Oct 2016 Nov 2016 Dec 2016 Jan 2017 Feb 2017 Mar 2017 Apr 2017 May 2017 Jun 2017 Jul 2017 Aug 2017 | May 2017 Jun 2017 | May 2017          |     | 2017 1  | Apr 2  | 017         | ar 2   | 3 | 2017 | eb 2   | 17 F  | Jan 20                  | )ec 2016         | ν 2016 I      | Oct 2016 N | Sep 2016    | 60   |       |
|   |                   |                   |     | ŀ       | -      |             | ĺ      | 1 | ŀ    | ł      | -     |                         |                  |               |            |             | Ì    |       |
| 8 \$14.00 \$112.00 30 NCR Combined BOOKENDS   | 8 \$14.00         | 8                 |     |         | ×      | × × × × × × | ×      | × | ×    | ×      | 09:00 | 05:00 09                | 9/4/16 0         | 8/29/16       | )E<        | MORNING JOE | MNBC | 15    |
| MP Total Unit Total Spot<br>Spots Cost Cost Len   | Spots Cost        | AP Total<br>Spots | _ > | RTG IMP | S<br>R | M T W S S   | п      | 1 | 8    |        |       | Start Stop<br>Time Time | Stop S<br>Date T | Start<br>Date | Program    | 2           | Net  | Line  |

62317647 | Grand Rapids | Spectrum/South Haven, MI | 0344 |